



# Personality Profile Report

for

**Carlos Chavira**

Proven Results Agency



**DYNAMIC LEADERSHIP**  
**WITH AL RUTTAN**

Provided by:

Allan Ruttan  
Dynamic Leadership with Al Ruttan  
hello@alruttan.com  
1 204 384 5477  
<http://www.alruttan.com>

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## Words that Best Describe Carlos



- Communicative
- Calculating
- Practical
- Logical
- Driving
- Traditional
- Consistent
- Truthful
- Responsive
- Dependable
- Loyal
- Productive
- Conservative
- Imaginative
- Friendly
- Gifted
- Reliable
- Responsible
- Persistent
- Warm

Please keep in mind these words may describe you more or less depending on the situation. If you feel that some of the words above describe you very well, then circle them. If you feel like some of the words do not describe you well, simply cross them out. This information is usually 85-95% accurate, but you are welcome to mark it up to match your unique personality style.

**This report is NOT meant to label you! It is designed to HELP you UNDERSTAND and DISCover yourself. You can enjoy your unique personality and your strengths!**



## Carlos's Strengths



The following section describes Carlos's strengths based on the **LEVEL** personality blend. These strengths represent qualities resulting from blending the D, I, S and C personality traits. Remember, everyone is a unique blend of all four styles. In other words, everyone has some of each of the four major personality styles.

### Flexible and Adaptable

Carlos is able to get along with other people in most situations. Carlos can adjust to almost any set of circumstances as necessary with the ability to relate with other people. Carlos is a very interesting person to get to know.

### Many Talents:

Carlos has many talents and capabilities. Carlos finds many things to be interesting. Carlos has great value to contribute individually and in a team environment.



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## Carlos's Keys to Excellence



The following section describes Carlos's keys to maintain balance and excellence in life based on the dynamics of the **LEVEL** personality blend. These keys are important in adapting to the needs and perspective of others. Practicing these insights will cultivate teamwork, productivity, harmony and understanding with others.

### Be Enthusiastic

Put energy into everything that you do, whether it is work or play. Be intentional in your focus and direction.

### Be Diligent

You are capable of doing and learning many things. Be diligent when you set out to reach a goal. Stick with your plan to do what you need to do.

### Seek a Supportive Environment

Seek to be around those who encourage and inspire you. Those who have talent and wisdom are usually willing to share and help others.

### Study Good Qualities in Others

You are good at being able to learn from other people. Choose to learn from those who can help you to be your best.



## Carlos as a Team Member



### Carlos's Main Strength:

You are great at working on projects that require adaptability and a willingness to take on many roles.

**Main Motivation:** To be extremely flexible, able to adjust to almost any situation

**Individual Talents and Gifts:** Understanding how seemingly conflicting perspectives can be simultaneously valid

**Value as a Team Member:** Highly adaptable in most any given situation; showing the value of an opposite viewpoint to others; working for balance

**Ideal Environment:** Assignments that require flexibility and moderation

**Key to Motivate:** Clarification of facts; Recognition in front of peers; Honest communication; Occasional challenges

**Keys to Manage:** While working with others: LEVEL blends need to have some good direction and agreed upon goals; some freedom to exercise responsibility; variety; regular interaction with team members

**How You Act Best Under Pressure (your perception):** Flexible; tactful; appropriate; capable; cooperative

**How Others *May* MISUNDERSTAND and MISREAD Your Actions Under Pressure (if they do not understand you):** Detached, hesitant; pessimistic, disinterested

**Things to be aware of (possible blind spots):** Being highly motivated in any particular direction

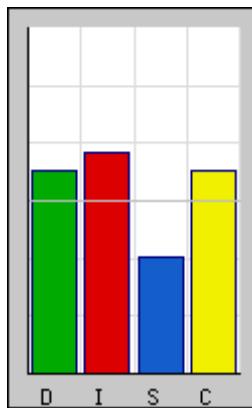
**Complementary Personality Styles:** Any style



## Personality Graphs for Carlos

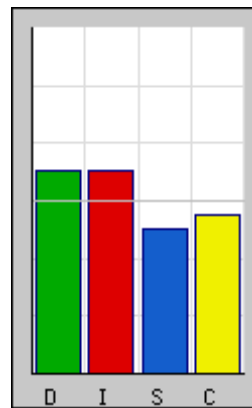


**Graph I  
Environment Style**



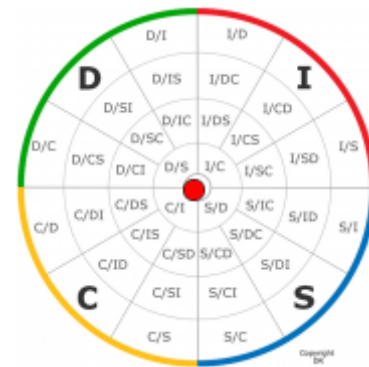
59 64 34 59

**Graph II  
Basic Style**



59 59 42 46

**DISC Circle  
Graph**



LEVEL Blend

**Graph I on the left reflects your Environment Style - how you respond in your environment.** This graph indicates the behavior that others are most likely to observe. The higher the graph level for each of the 4 traits, the more that trait is evident in your environment.

**Graph II in the center reflects your Basic Style - the real you where you are most comfortable.** Traits that are higher on the graph are behaviors that feel more natural to you whereas traits that are lower on the scale are areas are less comfortable for you.

**Your DISC Circle Graph on the right is an at-a-glance view of your Basic Style.** It is based on your Graph II Basic Style which is LEVEL.