



Personality Profile Report

for

Jesús Valenzuela

Proven Results Marketing Agency



DYNAMIC LEADERSHIP
WITH AL RUTTAN

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Words that Best Describe Jesús



- Calculating
- Pioneering
- Talkative
- Gifted
- Analytical
- Persuasive
- Productive
- Enthusiastic
- Pioneering
- Persistent
- Polished
- Accurate
- Confident
- Logical
- Results-oriented
- Ambitious
- Personable
- Optimistic
- Independent
- Curious

Please keep in mind these words may describe you more or less depending on the situation. If you feel that some of the words above describe you very well, then circle them. If you feel like some of the words do not describe you well, simply cross them out. This information is usually 85-95% accurate, but you are welcome to mark it up to match your unique personality style.

This report is NOT meant to label you! It is designed to HELP you UNDERSTAND and DISCover yourself. You can enjoy your unique personality and your strengths!



Jesús's Strengths



The following section describes Jesús's strengths based on the **C/I** personality blend. These strengths represent qualities resulting from blending the D, I, S and C personality traits. Remember, everyone is a unique blend of all four styles. In other words, everyone has some of each of the four major personality styles.

Analytical and Interactive

Jesús likes to communicate specifics in a clear and energetic manner. Jesús likes to think with others and enjoys witty humor. Jesús has the ability to analyze information and enjoys interactive discussions involving ideas and concepts.

Innovative and Creative

Jesús gets excited about concepts and developing innovative solutions. Jesús asks questions to discover what others think and feel. Jesús thinks about different ways to look at a situation and comes up with unique ways of expressing ideas.



Jesús's Keys to Excellence



The following section describes Jesús's keys to maintain balance and excellence in life based on the dynamics of the **C/I** personality blend. These keys are important in adapting to the needs and perspective of others. Practicing these insights will cultivate teamwork, productivity, harmony and understanding with others.

Communicate Carefully

It takes extra care not to just say what you are thinking at a given moment. Use discretion when discussing sensitive matters to prevent misunderstandings.

Be Patient with Others

You tend to process information quickly. Be patient as you deal with others who need more time to consider a situation.

Do Not Take Things Personally

Most people who do not agree with you are not trying to oppose you - they simply have a different viewpoint. Be open to their opinion and give them a chance to explain their position.

Be Concise

You are interested in accuracy and details. Remember that some people can be overwhelmed by too many details. When necessary, be brief and concise - especially when talking with someone who is looking for a bottom-line answer.



Jesús as a Team Member



Jesús's Main Strength:

You are great at working on projects that require attention to details and persuading others with logic and enthusiasm.

Main Motivation: Cautious inspiration; modeling and communicating excellence

Individual Talents and Gifts: Searches for the depth of meaning behind information; inspiring and expressive in relating this depth of meaning to others.

Value as a Team Member: Deep thinker and able communicator

Ideal Environment: Structure for open evaluation and expression of ideas

Key to Motivate: Reassurance that they are doing the job correctly; advancement when they are ready; a leader to follow who sets a good example; to be a part of a quality group; time to perform up to their own high standards

Keys to Manage: While working with others: C/I style blends need performance appraisals on a regular basis; encouragement to be more of a risk taker; time to test the plan to see if it will work; complete instructions on their work assignments; deadlines for projects

How You Act Best Under Pressure (your perception): Moderate; diplomatic; tactful; conventional; balanced; open-minded

How Others *May* MISUNDERSTAND and MISREAD Your Actions Under Pressure (if they do not understand you): Independent; unsystematic; perfectionist; worrisome; hard to please; defensive

Things to be aware of (possible blind spots): Remaining objective when confronted with criticism of his or her work

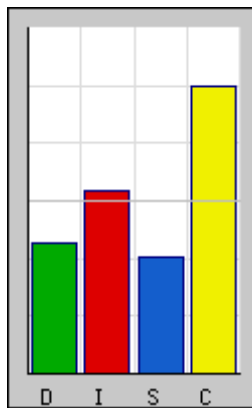
Complementary Personality Styles: S, S/I, S/DC, D/IS



Personality Graphs for Jesús

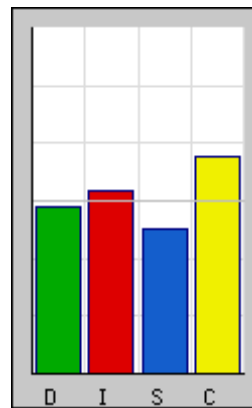


**Graph I
Environment Style**



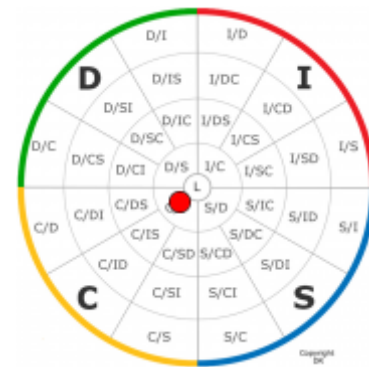
38 53 34 83

**Graph II
Basic Style**



48 53 42 63

**DISC Circle
Graph**



C/I Blend

Graph I on the left reflects your Environment Style - how you respond in your environment. This graph indicates the behavior that others are most likely to observe. The higher the graph level for each of the 4 traits, the more that trait is evident in your environment.

Graph II in the center reflects your Basic Style - the real you where you are most comfortable. Traits that are higher on the graph are behaviors that feel more natural to you whereas traits that are lower on the scale are areas are less comfortable for you.

Your DISC Circle Graph on the right is an at-a-glance view of your Basic Style. It is based on your Graph II Basic Style which is C/I.